



16 - 20 October 2017  
Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

Provisional programme. Subject to change.

\* invited

## **Export Week Summit Day 1 - Monday 16 October 2017**

**07:15 Registration**

**08:25 Start of proceedings**

Mr. Lester Bouah, Executive Manager: Export Promotion, Trade and Investment KwaZulu-Natal, South Africa

**08:30 Welcome and Scene Setting by the Programme Director**

Mr. Zamo Gwala, Chief Executive Officer, Export Promotion, Trade and Investment KwaZulu-Natal, South Africa

**08:35 Overview of TIKZN and its Role**

Ms. Ina Cronje, Chairperson, Trade & Investment KwaZulu-Natal, South Africa

**08:45 Keynote Presentation**

Mr. Sihle Zikalala, KZN MEC for Economic Development, Tourism and Environmental Affairs, South Africa

**09:20 Export Climate Statistics (Local, National, Global)**

Mr. Jacob Twala, Economic Advisor, KZN Treasury, South Africa

**09:40 Junk Status: The Impact of Trade and Investments**

Prof. Adrian Saville, Professor for Economics, Finance and Strategy, Gordon Institute of Business Science (GIBS), South Africa

**10:20 Maximising African Content in African Projects**

Mr. Neels van Niekerk, Chief Executive Officer, International Steel Fabricators of South Africa

**10:55 Exporting Into Africa (Case Studies by KZN Companies)**

Facilitator:

Mr. Lester Bouah, Executive Manager: Export Promotion, Trade and Investment KwaZulu-Natal, South Africa

Panelists:

Mr. Ross Harris, Export Manager: Central Africa, Indian Ocean Islands and Australasia, Ferro South Africa

Mr. Marius Johnson, Key Account Manager, BBF Safety Group, South Africa



16 - 20 October 2017  
Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

Mrs. Bronwyn Kilpatrick, Vice President: Finance and Exports, Toyota SA Motors (Pty) Ltd, South Africa

**11:40 Coffee/Tea Break**

**12:00 Trade Legislation and Compliance**

Facilitator:

Mr. Neville Matjie, Executive Manager: Strategy and Operations, Trade and Investment KwaZulu-Natal, South Africa

Panelists:

Mr. Jean Michel Marnoto, Vice President Global Key Accounts, Bureau Veritas, France

Mr. Fred Thom, Governments & Institutions: Business Manager, SGS South Africa (Pty) Ltd, South Africa

Ms. Tammy De Beer, Sales and Marketing Manager - Customer Service Centre, Government and Trade Services, Intertek, South Africa

**12:50 Audience Survey**

**13:00 Lunch**

**14:00 Emerging African Export Markets**

Facilitator:

Ms. Dumile Cele, Chief Executive Officer, Durban Chamber of Commerce, South Africa

Panelists:

Mr. Maxcen Kapeya, Business Development Executive, Euromonitor International, South Africa

H.E. Mr. Zenene Sinombe, High Commissioner of Botswana to South Africa

Mr. Moise Vincent Mbida, Vice President and Cape Town Representative, South Africa Cameroon Chamber of Commerce, South Africa

Mr. Gilbert Sebik, Minister/Trade, Ghana High Commission, South Africa

Mr. Frank Stevens, Counsellor (Economic), South African Embassy Harare, Zimbabwe

**14:45 PUM & SIPPO**

Facilitator:

Mr. Francois Bietrix, Export Development Manager, Trade and Investment KwaZulu-Natal, South Africa

Presentations:

Mr. Francois Bietrix, Export Development Manager, Trade and Investment KwaZulu-Natal, South Africa

Ms. Anna Reyneke, Country Representative South Africa, SIPPO, South Africa

Panelists:

Mr. Sean Daly, Director, Ampliform, South Africa



16 - 20 October 2017

Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

Mr. Brian Jacob, Director, Legend Kayaks, South Africa  
Mr. Bradley Mungroo, Director, Sealtron, South Africa

**15:30 Provincial Support to Companies to Enhance Export Capacity**

Facilitator:

Ms. Fikiswa Pupuma, Chief Director: Trade & Sector Development, KwaZulu-Natal Department of Economic Development, Tourism and Environmental Affairs, South Africa

Panelists:

Ms. Bernadette Isaacs, Chief Operating Officer, South African Furniture Initiative, South Africa  
Mr. Herman Pillay, Chairman, Trade Call Investments Apparel (TCIA) Pty Limited, South Africa  
Ms. Rechi Dlamini, Projects Department, Agribusiness Development Agency, South Africa  
Mr. John White, Durban Chemicals Cluster and Durban Automotive Cluster Project Manager, Executive Designate, B&M Analysts, South Africa  
Mr. Xolani Zulu, Managing Director, KZN Fashion Council, South Africa

**16:15 Audience Survey, Summary and Closure**

**16:25 Address by** Mr. Lester Bouah, Executive Manager: Export Promotion, Trade and Investment KwaZulu-Natal

**16:30 Cocktail Reception**

---

## **Export Week Summit Day 2 - Tuesday 17 October 2017**

**07:15 Registration**

**08:25 Start of proceedings by the Programme Director**

Mr. Sihle Ngcamu, Executive Manager: Investment Promotion, Trade and Investment KwaZulu-Natal, South Africa

**08:30 Welcome and Scene Setting**

**08:50 KZN Halaal Hub an Export Growth Opportunity**

Introductory Presentation

Mr. Ebrahim Patel, President, Minara Chamber of Commerce, South Africa



16 - 20 October 2017

Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

Trade imperatives as it relates to Halaal products

Mr. Martin Cameron, Managing Director, Trade Research Advisory (Pty) Ltd (Innovated by the North-West University), South Africa

Halaal Certification environment

Mr. MI Bilal Jakhura, Director, Center for Islamic Economics and Finance, South Africa

Panelists:

Mr. Shabir Chohan, Chief Executive Officer, Al Baraka Bank, South Africa

Mr. Don Govender, Director, Lindon Corporation, South Africa

Mr. Ebrahim Moolla, Islamic Finance Specialist, Rand Merchant Bank, South Africa

Mr. Moulana Mehmood Yacoob, Director, South African National Halaal Authority (SANHA), South Africa

#### **10:20 Coffee/Tea Break**

#### **10:40 Maputo Land Corridor Development as It Relates to Exports**

Mr. Roelof van Tonder, Business Development, Africa House, South Africa

Mr. Paul Runge, Director Projects and Development Finance, Africa House, South Africa

#### **11:40 SAAMD Export Council - 25 Years of Export Led Growth for the Aerospace and Defence Sector**

Facilitator:

Mr. Sandile Ndlovu Executive Director, South African Aerospace, Maritime and Defence Export Council, South Africa

Panelists:

Mr. Martin Bester, Business Development Manager, Canvass and Tent, South Africa

Mr. Shane George, Divisional Manager, ARMSCOR, South Africa

Mr. Linda Moni, Chairman, CASAS, South Africa

Mr. James Thaba, Research Group Leader for Integrate Capability Management, Council for Scientific and Industrial Research, South Africa

#### **12:10 Audience Survey**

#### **12:20 LUNCH**

#### **13:30 Dube TradePort (Overview and Benefits to Exporters and Investors)**

Mr. Hamish Erskine, Chief Executive Officer, Dube TradePort, South Africa

#### **14:15 Richards Bay IDZ (Overview and Benefits to Exporters and Investors)**

Mr. Mzamo Khuzwayo, Chief Financial Officer, Richards Bay Industrial Development Zone, South Africa



16 - 20 October 2017

Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

### **15:00 The Port of Djibouti**

Facilitator:

Mr. Roelof van Tonder, Business Development, Africa House, South Africa

Panelists:

Mr. Dawit W. Michael Gebre-AB, Senior Director of Strategic Planning, Djibouti Ports & Free Zones Authority (DPFZA) & Air Djibouti

Mr. Robleh Djama, Head of Communication and Public Relations Department, Djibouti Ports And Free Zones Authority

Mr. Fola Fagbule, Head of International Advisory, Africa Finance Corporation, Nigeria

Mr. Aden Dukeish, Director of Ports and Maritime, Djibouti Ports & Free Zones Authority, Djibouti

Mr. Li Shiyi, Key Account Manager, IDIPO, International Djibouti Industrial Parks Operation FZCO

### **16:00 Economic Forecast for SA and KZN**

Prof. Bonke Dumisa, Former CEO of DCCI, Current Independent Economic Analyst, South Africa

### **16:30 Audience Survey, Summary and Closure**

**Dinner for Foreign Delegates**



16 - 20 October 2017  
Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

## **Exports Essentials Seminar Wednesday 18 October 2017**

08:00 **Registration**

08:30 **Export Essentials Programme**

Facilitator:

Mr. Donny Pethan, General Manager: Business Retention and Expansion, Trade and Investment  
KwaZulu-Natal, South Africa

Export Documentation

Mr. Ricky Pillay, Director, ABC Kings, South Africa

Incoterms and Costing

Mr. Lionel Dwyer, Director, LDSP, South Africa

VAT and Exports

Mr. Quintus vd Merwe, Partner: International Transport, Trade and Energy Division, Shepstone & Wylie,  
South Africa

Direct/Indirect/Export Costing

Mr. Rodney Govender, Associate Director, PWC, South Africa

13:00 **Audience Survey, Summary and Closure**

13:15 **Lunch and Parallel B2B for Foreign Delegates**



16 - 20 October 2017  
Durban ICC / Inkosi Albert Luthuli International Convention Centre  
[www.tikzn.co.za/exportweek](http://www.tikzn.co.za/exportweek)

## **Master Class Thursday 19 October 2017** (by invite only)

09:00 **Registration**

09:30 **Export Challenges as it Relates to Port Duties, Tariffs and Rebates**

Facilitator:

Dr. Mihalís Chasomeris, Lecturer, UKZN, South Africa

Panelists:

Mr. Willie Coetzee, Head of Strategy, Transnet Port Terminals, South Africa

Mr. Darryn Coyle-Dowling, Commercial Director, Sumitomo Rubber SA, South Africa

Mr. Francois Fouche, Trade Research Advisory (Pty) Ltd, Innovated by North-West University, South Africa

Mr. Chris Lötter, Head: Economic Regulation, Policy, Strategy and Research, Ports Regulator of South Africa

Mr. Sandile Zungu, Chief Executive Officer, Zungu-Elgin Engineering, South Africa

11:30 **Audience Survey, Summary and Closure**

**Tour of Dube TradePort and Durban Container Depo for Foreign Delegates**

This is a provisional programme and is subject to change.

\* invited